

January 2023

● New product ● New feature ● General product updates

V2: Request for quote with Additional credit days and Adhoc credit request, and much more.

Our Request for quote has been revamped with a sleek new interface making it easier than ever to input and manage the RFQs, leading to a ten-fold improvement in partner experience and a range of new features. We look forward to hearing what our partners think of it.

What's new?

New Create quote request

Create quote request got a new page. This update makes it easier to view your items in the cart at once, as well as by request price, additional credit days and Adhoc credit. Each quote request page is now filled with **clear information on items, price, credit, and status.**


The screenshot shows the Redington 'Create Quote Request' page. At the top, there is a search bar and navigation links for 'PROFILE', 'SHOPPING LIST', and 'MY CART'. Below this is a green navigation bar with categories: 'Personal Computing', 'Printers & Consumables', 'Mobile Phones & Wearables', 'Servers', and 'Brands'. The main heading is 'Create Quote Request'. The page is divided into several sections:

- Fill RFQ details for overall cart:** Includes fields for 'Purchase Order Number', 'Expiry Date*' (with a calendar icon), 'Requested Credit Days (Overall Cart value)' (set to '5 Days'), and 'Requested Adhoc Credit (Overall Cart value)' (set to '₹50,000'). There is also a 'Notes' field.
- Grand Total:** Shows '3,14,480.00' with 'Continue' and 'Back to cart' buttons.
- Order Summary:** Lists 'Date: Oct. 28, 2022 12:21', 'Company: DEVRAJ COMPUTERS PVT LTD', 'Customer: jhansilakshmi', 'Status: In Progress', and 'Valid Till:'.
- Delivery Address:** '1161, 5th Floor, Shanthi 24th Cross, 24th Main Road Sector 2, HSR Layout Bangalore 560102, India +91 9702810327'.
- Item List:** A table with a 'Select all' checkbox (checked) and a 'Delete all' button. The first item is 'APPLE MacBook Air M1 - (8 GB/256 GB SSD/MacOS BigSur)' with a 'Cost per unit' of ₹1,18,490 and a total of ₹1,12,000 plus taxes.

Improved price request

Now input the requested price against the line item selected for the RFQ. You can view the cost per unit and total cost, input the requested price per unit and system will auto calculate for the quantity selected.

Select all (Select checkbox for SKU level RFQ) Delete all



APPLE MacBook Air M1 - (8 GB/256 GB SSD/MacOS BigSur)
MPN: STWS45660041 SKU: APWWS60041

Quantity: 2 Cost per unit
~~₹1,18,400~~
₹1,12,000
plus taxes

Requested price (Per unit) plus taxes **Requested Credit days**

New Additional credit days request

Now input the additional credit days against the line item selected for the RFQ or at cart level. You can combine it with the requested price and Adhoc Credit or alone.

Fill RFQ details for overall cart

Purchase Order Number

Expiry Date*

[Attach Purchase order](#)

Requested Credit Days (Overall Cart value)


Requested Adhoc Credit (Overall Cart value)

Notes

Grand Total 3,14,480.00

Date: Oct. 28, 2022 12:21
Company: DEVRAJ COMPUTERS PVT LTD
Customer: Jhansilakshmi
Status: In Progress
Valid Till:

Select all (Select checkbox for SKU level RFQ) Delete all



APPLE MacBook Air M1 - (8 GB/256 GB SSD/MacOS BigSur)
MPN: STWS45660041 SKU: APWWS60041

Quantity: 2 Cost per unit
~~₹1,18,400~~
₹1,12,000
plus taxes

Requested price (Per unit) plus taxes **Requested Credit days**

Delivery Address
1161, 5th Floor, Shanthi 24th Cross, 24th Main Road Sector 2, HSR Layout Bangalore 560102, India
+91 9702810327


Billing Address
1161, 5th Floor, Shanthi 24th Cross, 24th Main Road Sector 2, HSR Layout Bangalore 560102, India
+91 9702810327

Available Credit Limit
-₹11,86,051.69

New Adhoc credit request



Now input the Adhoc credit request at cart level. You can combine it with the requested price and additional Credit days or alone. The requested Adhoc credits, upon approval will be allowed to use only for that order.

Fill RFQ details for overall cart

Purchase Order Number	Expiry Date*
<input type="text"/>	<input type="text" value="DD/MM/YYYY"/> 
↑ Attach Purchase order	
Requested Credit Days (Overall Cart value)	Requested Adhoc Credit (Overall Cart value)
<input type="text" value="5 Days"/>	<input type="text" value="₹50,000"/>
Notes	
<input type="text"/>	

New Revert

Now you can converse with Business on counteroffers seamlessly through revert option. Revert will be applicable for price, quantity, additional credit days and Adhoc credits.



APPLE MacBook Air M1 - (8 GB/ 256 GB SSD/MacOS BigSur)

MPN: STWS45660041 SKU: APWWS60041

Quantity

Reverted price by Business : ₹ 1,08,000 x Qty : ₹ 2,16,000
(Per unit) plus taxes

Reverted price (Per unit) plus taxes

x Qty

Cost per unit
₹1,12,000
~~₹1,18,490~~ plus taxes

History:

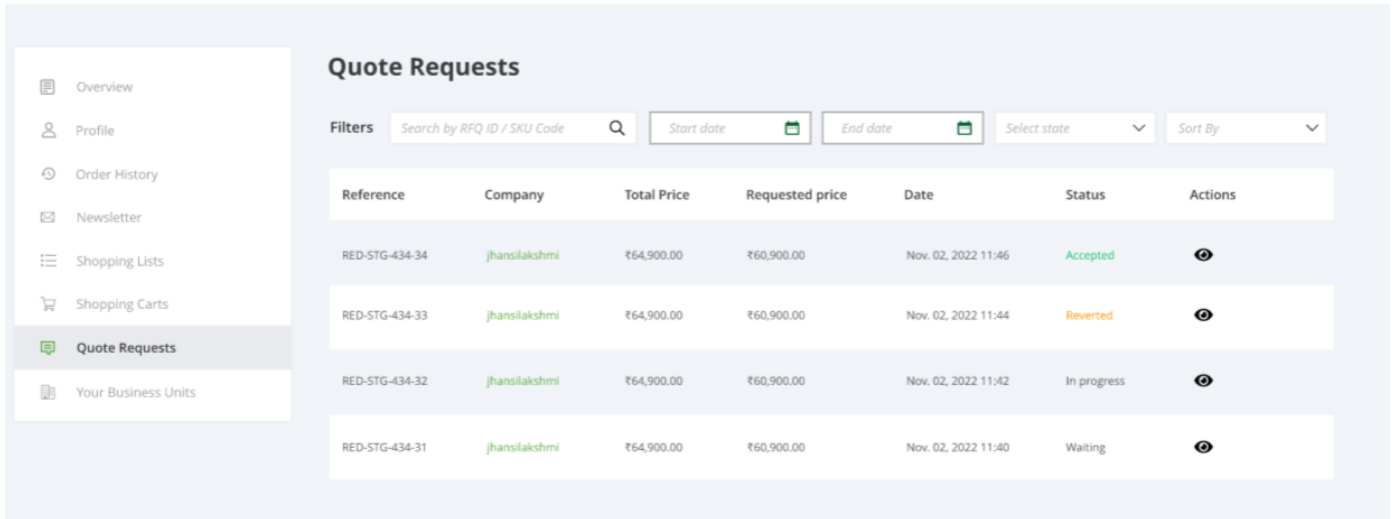
The latest version is visible to the customer

Delivery Address
1161, 5th Floor, Shanthi 24th Cross, 24th Main Road Sector 2, HSR Layout, Bangalore 560102, India
+91 9702810327

Billing Address

Advanced filters

We've added advanced filters to help you navigate faster. These filters allow you to easily segregate your RFQ by Status and saving you time when making changes.



The screenshot shows a dashboard titled "Quote Requests". On the left is a navigation menu with items: Overview, Profile, Order History, Newsletter, Shopping Lists, Shopping Carts, Quote Requests (highlighted), and Your Business Units. The main area contains a table of quote requests with the following columns: Reference, Company, Total Price, Requested price, Date, Status, and Actions. Above the table are filter controls: a search box for "RFQ ID / SKU Code", "Start date" and "End date" pickers, a "Select state" dropdown, and a "Sort By" dropdown.

Reference	Company	Total Price	Requested price	Date	Status	Actions
RED-STG-434-34	jhansilakshmi	₹64,900.00	₹60,900.00	Nov. 02, 2022 11:46	Accepted	👁️
RED-STG-434-33	jhansilakshmi	₹64,900.00	₹60,900.00	Nov. 02, 2022 11:44	Reverted	👁️
RED-STG-434-32	jhansilakshmi	₹64,900.00	₹60,900.00	Nov. 02, 2022 11:42	In progress	👁️
RED-STG-434-31	jhansilakshmi	₹64,900.00	₹60,900.00	Nov. 02, 2022 11:40	Waiting	👁️

Notifications

We're introducing notifications, which allow you to view the RFQ status. You can use this to quickly view the status over WhatsApp, email or in platform and take the relevant action on RFQ that saving your time and effort.

